

PRESS RELEASE

GREENMOT RECEIVES THE FIRST PUBLIC ORDER FOR RETROFITTED ELECTRIC SCHOOL BUSES

Villefranche sur Saône, 09/01/2023 – The innovative Rhone-based company GREENMOT confirms its position as an expert in the industrial vehicle retrofit sector after winning a first public tender. The Métropole Rouen Normandie announced that **the offer of the Greenmot/Forsee Power/Comeca/SPL consortium was selected for the conversion of 49 Crossway intercity buses for scholar use**, an unprecedented tender in France.

The Rouen City is positioning itself as the first French conurbation to launch a public tender for the conversion of thermal vehicles into zero-emission battery electric vehicles. The vehicles subjects of this contract are intended to travel on school lines. **For Nicolas Mayer-Rossignol, Mayor of Rouen, President of Métropole Rouen Normandy:** *“We have given ourselves strong and ambitious objectives: at least 50% of our bus fleet, including 100% of Transport est-ouest rouennais made up of low-emission vehicles. We are committed to pursuing a social-ecological policy that preserves both the climate and the purchasing power of French people. Retrofitting is a solution that is both ecological and economical, allowing us to fulfill our objectives while applying a principle of sobriety! »*

Stéphane Londos, founding president of GREENMOT comments on this order *« we are honored that the Métropole selected us as for this 1st order in the public domain. This is a strong signal for Greenmot which validates the positioning taken in 2020 with the GREEN-eBUS project supported by ADEME and the technical developments we have carried out over the past 12 months on the first prototypes. »*

Greenmot's technical positioning offers a vehicle assembled according to manufacturer standards at the cost of a second-hand vehicle and provides an after-sales service that meets the expectations of operators. For the essential component, the battery, Greenmot relies on the Zen model from Forsee Power, a supplier that has already fitted 1,600 electric buses with batteries as original equipment.

The retrofit kits will be assembled in Villefranche-sur-Saône (France), in the newly equipped GREENMOT factory and will be sent to the selected installer on site. For the Rouen market, the local company SPL Normandie, located 25km from the depot, was selected and will be in charge for operating the integration of the kit. This procedure reduces the impact of transport and at the same time ensure the maintenance service.

The charging infrastructure is as well part of the market; the charging stations will be provided by COMECA, which will facilitate the deployment of this transformed fleet for the municipality.

This public order follows the reception of the private order from the French carrier SNT SUMA and initiates a real start of this market. The passenger transport fleet is made up of 69,000 intercity buses, half of which corresponds to the age criterion for retrofitting (vehicle over 5 years old). An opportunity for authorities and private carriers to quickly transform their fleet into carbon-free vehicles, at a controlled cost.

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